

Techaxis stands as a boutique, women and minority-owned global talent and digital transformation consulting company, holding SWaM, WBE and MBE certifications. With over two decades of experience, we cater to large enterprises and funded startups across the USA, Canada, UK, Netherlands, and India.

Techaxis, through its talent solutions division, specializes in full-time strategic, sales, technology, and operational staffing and hiring across various domains, including technology, sales, marketing, consulting, and sustainability. We offer expertise in cross-industry hiring, technology staffing, and go-to-market recruitment services.

And our digital transformation consulting practice enhances customer engagement, enables team collaboration, and improves operational insights. Our services and solutions in this space encompass Customer Relationship Management (CRM), AI and Automation, and Data Services.

Competency & Capabilities Overview

Recruiting and Staffing Competencies

- Strategic Hiring/Talent Acquisition
- Cross Industry Expertise
- Technology & Technical SME Hiring
- Go-to-Market Recruitment
- Diversity Hiring.
- Operations & Support Hiring
- Full-time & Contract Staffing
- ESG

IT Services Competencies

- AI and Automation
  - Robotic Process Automation
  - Workflow and Low-Code Apps
- Data Services and Analytics
- Customer Relationship Management (CRM)

NAICS Codes

5613111, 561312, 541512, 518210, 541519, 541611

Company Data

UEI: NK4LVUD2K257

CAGE: 8GGU7

Size: Small

Socio-economic Status:



Differentiators

**Integrity:** Techaxis upholds the highest standards of integrity in all interactions, maintaining transparency, honesty, and ethical conduct in every aspect of its operations.

**Quality Excellence:** Our team is committed to delivering excellence in every aspect of its work, ensuring the highest quality standards in talent acquisition, service delivery, and client satisfaction.

**Client-Centric Approach:** We are dedicated to understanding and fulfilling the unique needs of its clients, prioritizing their success through tailored solutions and exceptional service delivery.

**Innovation:** We have embraced innovation and continuous improvement, leveraging cutting-edge technologies like AI, Automation and Analytics. We are the top 2 preferred vendors with our existing clients and never lost a client over performance issues.

**Community Engagement:** Our belief is to actively engage with and contribute to the communities we serve.

Charitable Contribution

2% of our revenue goes to a charity. We have primarily directed our charitable contributions towards underprivileged students and schools, with a strong emphasis on promoting girls' education.

**Diversity and Inclusion:** Techaxis recognizes the strength of diversity and inclusion, celebrating the unique perspectives and contributions of individuals from diverse backgrounds and fostering an inclusive workplace culture and focusing on delivering the same.

## Past Performance:

**Client:** Tata Consultancy Services (TCS) **Engagement Duration:** 10 years

### Scope of Work: Talent Solutions

Techaxis has forged a decade-long partnership with Tata Consultancy Services (TCS) to deliver comprehensive talent acquisition solutions, focusing on both technical and strategic hires across various divisions within TCS. For the past decade, Techaxis has proudly maintained its position as TCS's premier vendor, demonstrating unwavering commitment and delivering unparalleled service excellence.

### Solutions & Services Provided:

1. **Candidate Sourcing:** Techaxis specializes in identifying and sourcing candidates with precise technical expertise tailored to meet TCS's unique requirements.
2. **Interview Management:** We oversee the entire interview process, ensuring smooth coordination between candidates and TCS interview panels.
3. **Salary Negotiation:** Our team handles salary negotiations adeptly, ensuring that hired candidates receive fair and competitive compensation packages.

### Client Testimonial

I have been working with Techaxis now for over 6 years, and I couldn't be happier with the quality of the services they provide us. I have had tremendous success hiring high caliber candidates through them. They have a great understanding of the talent market and are one of the most professional talent acquisition search firms that I have worked with. I highly recommend TechAxis for any of your talent needs.

Alisa Detore  
Lead Recruiter, TCS

**Client:** Lifepoint Health **Engagement Duration:** 4 years

### Scope of Work: Healthcare AI

Techaxis implemented an integrated approach that brought together data, AI, and collaboration technologies to create the foundation for a new and efficient digital environment. The solution included an Industry Data Model to create unified views for providers and patients, modern applications to replace legacy, costly, and inefficient applications, and AI & analytics to make faster decisions for patient acquisition and services.

### Solutions & Services Provided:

1. **Employee Onboarding and Offboarding:** Techaxis automated their HR process of onboarding and offboarding employees by creating a workflow application that provided an intuitive interface for automated task assignment, task tracking, visual indicators for at-risk tasks, end-to-end visibility, and reports & dashboards.
2. **Provider Scheduling:** With a deep understanding of the healthcare landscape, Techaxis automated the provider scheduling process by simplifying the process of setting up facilities, departments, teams, shifts, schedules and skills. This also highlighted staffing gaps and allowed doctors and nurses to swap schedules. This has direct impact on employee morale, increased patient satisfaction and manual labour.
3. **Order and Referral Management:** Techaxis with its deep understanding of AI and automation has built a solution framework for data digitization (OCR) and Intelligent Document Processing (IDP) called as nVizion. We automated the patient referral ingestion process to read efax and scanned documents comprising of unstructured information and help the schedulers automate data extraction, indexing, insurance verification and patient scheduling process. This has helped provide better patient care, increased revenue, and less load on scheduling staff.

### Client Testimonial

We partnered with Techaxis to take our digital transformation to the next level. They have provided very innovative solutions to make our operations more efficient and have used state of the art technologies to help us serve our patients better. I have used them in multiple areas across the organization and every time they have come out successful and consistent with the outcome. Very happy to recommend them to anyone who is looking to modernize their app and process landscape.

Tim Doss  
Vice President, Enterprise Transformation Office

